



**Business Partner Options  
Fall 2022 Tri-State Conference  
October 30, 2022 – November 1, 2022**

**Business Partner Sponsorship/Exhibitor Fee (\$900)**

- Exhibitor fee (\$825)
- Vendor drayage fee (\$75)

**Lanyards (\$250)**

Your company logo will appear on the conference lanyards that will be used for participants to wear during the entire conference event (attached to their name badges). You will be able to choose the color of the lanyard, as well as one color for your logo (within the color options we have available to us).

**Sponsored Breaks (\$250)**

We have 4 breaks during this year's conference. We are offering up to 4 sponsors the opportunity to 1 break each. Your company logo will be displayed during the break and you will be provided with verbal recognition at the conference. In addition, we will list your company name as a sponsor within the agenda on the DEDCMDASFAA website.

**Water Bottles (\$500)**

We will be ordering water bottles to put in the conference welcome bags for each attendee. You will be able to choose the color of the bottle, as well as one color for your logo (within the color options we have available to us from our vendor).

**Signage Sponsor (\$500)**

We will be creating signage to place on easels in various areas of the Hyatt to help attendees make their way around our event. These include directional signs, registration, special event signage and more. Your company will be listed on each sign as the sole sponsor of signage, which is a great help to Tri-State's expenses for this event.

**Wifi Password (\$500)**

Your company name will be set up as the Wifi password for the conference event.

**Conference Bags (\$750)**

Your company logo will be on the conference bags, along with the logo of the 2022 Tri-State Conference (theme is "Chesapeake-A-Boo" this year). Each conference attendee will be given a welcome conference bag when they check in at the registration table for the conference. You will be able to choose the bag color and one color for your logo from a short list of options we are provided from our vendor.

**Sunday Night President's Reception (\$750)**

We are offering 2 sponsorships for the Sunday night President's reception on October 30th. We will provide signage with your company logo, as well as verbal recognition and recognition within the agenda that will be posted on the DEDCMDASFAA website.

**S'mores at the fire pit on Halloween night (\$500)**

We are planning to have make-your-own-s'mores at the firepit outside of the ballroom after dinner on Halloween night (Monday, October 31st). This sponsor will have their company logo advertised at the event, as well as verbal recognition that evening and recognition on the agenda that will be posted on the DEDCMDASFAA website.

**Monday Night Entertainment (\$750)**

We are planning activities for Monday night entertainment (on Halloween). This sponsor will be given verbal recognition, as well as signage for their sponsorship of these activities that evening. Also, the agenda that will be posted to the DEDCMDASFAA website will include recognition. This sponsorship item will be given to one sponsor at the conference. This is sponsorship for all events that evening, with the exception of the s'mores at the firepit.

